

08/29/04

Kentucky Youth Soccer Profit and Loss Comparison September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
Ordinary Income/Expense				
Income				
INCOME-MEMBERS SERVICES				
4101 · Player Fees-Current Year	372,565	260,342	112,223	43%
4102 · Player Fees-Prior Years	429	0	429	100%
4103 · Player Fees-Out of State/Guest	2,662	2,206	456	21%
4105 · Affiliation Fees	1,280	1,380	-100	-7%
4161 · Newspaper Ad Sales (Contract)	3,989	1,581	2,408	152%
4162 · Newspaper Ad Sales (Local)	495	0	495	100%
4181 · National Materials Sales	482	152	330	218%
4185 · State Materials Sales	8	846	-839	-99%
Total INCOME-MEMBERS SERVICES	381,909	266,506	115,403	43%
INCOME-CORPORATE				
4210 · State Sponsors	26,456	35,847	-9,391	-26%
4220 · Interest Income	3,235	8,172	-4,936	-60%
4230 · Mailing Lists (Contract)	94	390	-296	-76%
4235 · Mailing Lists	195	200	-5	-3%
4290 · Other Misc Income	749	0	749	100%
Total INCOME-CORPORATE	30,729	44,608	-13,879	-31%
INCOME-MEMBER PROGRAMS				
4311 · TOPS Soccer Grants/Donations	0	3,100	-3,100	-100%
INCOME-COACHING EDUCATION				
4321 · License Course Fees	5	200	-195	-98%
4322 · Workshop Fees	-17	0	-17	-100%
Total INCOME-COACHING EDUCATION	-12	200	-212	-106%
Total INCOME-MEMBER PROGRAMS	-12	3,300	-3,312	-100%
INCOME-PLAYER CAMPS				
4341 · Day Camp Fees	0	4,700	-4,700	-100%
4343 · Day Camp Refunds	-100	-160	60	38%
Total INCOME-PLAYER CAMPS	-100	4,540	-4,640	-102%
INCOME-ODP				
4421 · ODP Pool Team Fees	16,257	0	16,257	100%
4441 · ODP Tournament Entry Fees	-375	0	-375	-100%
4451 · ODP Camp Fees	53,550	75,140	-21,590	-29%
4461 · ODP Regional Fees	99,850	71,045	28,805	41%
4497 · ODP Tryouts Refund	-90	0	-90	-100%
4498 · ODP State Camp Refunds	-1,525	-2,025	500	25%
4499 · ODP Regional Camp Refunds	-425	-6,313	5,888	93%
Total INCOME-ODP	167,242	137,848	29,394	21%
INCOME-TOURNAMENTS FEES				
4510 · Host Fees	6,955	4,296	2,659	62%
FALL RECREATIONAL FEES				
4521 · Entry Fees - Fall Rec	23,370	23,382	-12	-0%
4529 · Refunds - Fall Rec	-230	-1,190	960	81%
Total FALL RECREATIONAL FEES	23,140	22,192	948	4%
SPRING RECREATIONAL FEES				
4541 · Entry Fees - Spring Rec	21,148	23,550	-2,402	-10%
Total SPRING RECREATIONAL FEES	21,148	23,550	-2,402	-10%
EUROSPORT COMPETITIVE FEES				
4551 · Entry Fees - Eurosport	28,635	22,750	5,885	26%
4552 · Eurosport Refunds	-600	0	-600	-100%

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
Total EUROSPOORT COMPETITIVE FEES	28,035	22,750	5,285	23%
STATE OPEN COMPETITIVE FEES				
4561 · Entry Fees - State Open	48,949	39,625	9,324	24%
4569 · Refunds - State Open	0	-325	325	100%
Total STATE OPEN COMPETITIVE FEES	48,949	39,300	9,649	25%
Total INCOME-TOURNAMENTS FEES	128,227	112,088	16,139	14%
Total Income	707,995	568,890	139,105	25%
Gross Profit	707,995	568,890	139,105	25%
Expense				
EXPENSE-MEMBER SERVICES				
PLAYERS				
5111 · USSF/USYSA Fees	65,238	41,793	23,445	56%
5112 · Prior Year USSF/USYSA Fees	0	25	-25	-100%
5115 · Insurance	65,690	61,784	3,906	6%
Total PLAYERS	130,928	103,602	27,326	26%
COMMUNICATION				
5130 · Coaches Handbook	9,789	123	9,666	7,862%
5131 · Mailings	597	105	492	471%
5132 · 1-800 Phone Line	730	784	-54	-7%
5133 · Long Distance Service	1,234	1,266	-32	-3%
5134 · Word Wide Web Site	1,447	2,746	-1,299	-47%
Total COMMUNICATION	13,797	5,024	8,773	175%
NEWSPAPER				
5141 · Staff Expense	10,210	18,300	-8,090	-44%
5142 · Commissions	266	0	266	100%
5144 · Postage/Mailing	11,103	28,129	-17,026	-61%
5145 · Printing	4,207	14,529	-10,321	-71%
5146 · Administration	2,022	1,000	1,022	102%
5149 · Return Postage Due	2,000	2,000	0	0%
Total NEWSPAPER	29,809	63,958	-34,149	-53%
DEVELOPMENT				
5151 · Staff/Event Expense	0	24	-24	-100%
5152 · Travel Expense	836	288	548	190%
5153 · Administrative	0	547	-547	-100%
5155 · Player/Coach Scholarships	6,800	0	6,800	100%
5158 · Advertising/Promotions	308	3,666	-3,358	-92%
Total DEVELOPMENT	7,944	4,524	3,420	76%
AWARDS/RECOGNITIONS/DONATIONS				
5170 · State Awards Program	17	0	17	100%
5173 · Other Recognitions	153	0	153	100%
5174 · Remberences/Donations	531	584	-53	-9%
Total AWARDS/RECOGNITIONS/DONA...	701	584	118	20%
SUPPLIES/MATERIALS				
5181 · National Forms/Materials	532	891	-358	-40%
5185 · State Forms/Materials	217	117	100	86%
Total SUPPLIES/MATERIALS	750	1,008	-258	-26%
Total EXPENSE-MEMBER SERVICES	183,928	178,699	5,229	3%

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
EXPENSE-MEMBER PROGRAMS				
TOPSOCCER				
5211 · Meetings/Seminars/Workshops	0	115	-115	-100%
5212 · Travel Expenses	278	247	30	12%
5213 · Administrative	0	138	-138	-100%
5214 · Supplies/Materials	100	630	-530	-84%
5215 · Equipment	0	1,359	-1,359	-100%
5217 · Per Diem	0	370	-370	-100%
5218 · Lodging	0	602	-602	-100%
Total TOPSOCCER	378	3,460	-3,082	-89%
NATIONAL LEAGUE				
5222 · Travel Expenses	0	357	-357	-100%
5223 · National League Fees	-240	0	-240	-100%
Total NATIONAL LEAGUE	-240	357	-597	-167%
EXPENSE-COACHING ED/DEVELOP				
COACHING DEVELOPMENT				
5311 · Courses/Clinics/Workshops	3,825	350	3,475	993%
5312 · Travel Expenses	0	611	-611	-100%
5313 · Administrative	0	338	-338	-100%
5314 · Supplies/Materials	1,779	139	1,640	1,180%
Total COACHING DEVELOPMENT	5,604	1,438	4,165	290%
LICENSE COURSES				
5321 · Coaching Fees	3,300	0	3,300	100%
5323 · Administrative	288	0	288	100%
5324 · Supplies/Materials	2,069	11	2,058	18,051%
Total LICENSE COURSES	5,657	11	5,646	49,525%
YOUTH MODULE COURSES				
5331 · Coaching Fees	200	3,210	-3,010	-94%
5332 · Travel Expenses/Meals	132	656	-524	-80%
5333 · Administrative	375	94	281	298%
5334 · Supplies/Materials	1,000	133	867	651%
Total YOUTH MODULE COURSES	1,707	4,093	-2,386	-58%
Total EXPENSE-COACHING ED/DEVEL...	12,968	5,543	7,425	134%
Total EXPENSE-MEMBER PROGRAMS	13,105	9,359	3,746	40%
EXPENSE-CAMPS				
5361 · Coaching Fees	0	1,850	-1,850	-100%
5363 · Administrative	0	324	-324	-100%
Total EXPENSE-CAMPS	0	2,174	-2,174	-100%
EXPENSE-ODP				
ODP STATE				
5411 · Coaches/Staff Expense	40,325	14,250	26,075	183%
5412 · Travel Expenses	913	1,294	-380	-29%
5413 · Administrative	4,805	1,036	3,768	364%
5414 · Supplies/Materials	2,176	0	2,176	100%
5415 · Fields/Facilities	10,134	0	10,134	100%
Total ODP STATE	58,353	16,580	41,773	252%
ODP TRYOUTS				
5422 · Travel Expenses	0	333	-333	-100%
5424 · Supplies/Materials	0	2,399	-2,399	-100%

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
Total ODP TRYOUTS	0	2,731	-2,731	-100%
ODP TEAMS				
5432 · Travel Expenses	0	376	-376	-100%
5433 · Administrative	0	40	-40	-100%
5434 · Supplies/Materials	0	198	-198	-100%
5439 · Entry Fees	0	500	-500	-100%
Total ODP TEAMS	0	1,114	-1,114	-100%
ODP TOURNAMENTS				
5443 · Administrative	0	8	-8	-100%
Total ODP TOURNAMENTS	0	8	-8	-100%
ODP CAMPS				
5451 · Coaching Fees	0	12,220	-12,220	-100%
5452 · Travel Expense	0	120	-120	-100%
5453 · Administrative	0	800	-800	-100%
5454 · Supplies/Materials	0	2,485	-2,485	-100%
5455 · Facilities/Fields	0	0	0	0%
Total ODP CAMPS	0	15,625	-15,625	-100%
ODP REGION				
5461 · Coaching Fees	0	12,875	-12,875	-100%
5462 · Travel Expenses	18,504	20,374	-1,870	-9%
5463 · Administrative	0	4	-4	-100%
5469 · Regional Fees	70,593	69,432	1,161	2%
Total ODP REGION	89,097	102,685	-13,588	-13%
Total EXPENSE-ODP	147,450	138,744	8,706	6%
EXPENSE-TOURNAMENTS				
FALL RECREATIONAL				
5522 · Travel Expenses	242	0	242	100%
5523 · Administrative	132	1,080	-948	-88%
5524 · Supplies/Materials	141	409	-267	-65%
5526 · Game Fees	15,785	12,800	2,985	23%
5527 · Awards	1,115	4,873	-3,758	-77%
5528 · Local Host Expense	3,855	3,890	-35	-1%
Total FALL RECREATIONAL	21,271	23,052	-1,781	-8%
SPRING RECREATIONAL				
5542 · Travel Expenses	49	696	-647	-93%
5543 · Administration	347	708	-361	-51%
5544 · Supplies/Materials	255	293	-38	-13%
5546 · Game Fees	13,895	15,170	-1,275	-8%
5547 · Awards	2,094	1,163	931	80%
5548 · Local Host Expense	3,415	3,705	-290	-8%
Total SPRING RECREATIONAL	20,054	21,735	-1,680	-8%
EUROSPORT COMPETITIVE				
5552 · Travel Expenses	745	413	332	80%
5553 · Administrative	519	58	462	803%
5554 · Supplies/Materials	389	287	102	36%
5555 · Game Fees	5,875	5,195	680	13%
5557 · Awards	1,528	1,943	-415	-21%
5558 · Local Host Expense	2,500	1,000	1,500	150%
Total EUROSPORT COMPETITIVE	11,556	8,895	2,661	30%
STATE OPEN COMPETITIVE				

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
5562 · Travel Expenses	0	985	-985	-100%
5563 · Administrative	335	196	139	71%
5564 · Supplies/Materials	880	551	330	60%
5566 · Game Fees	0	12,105	-12,105	-100%
5567 · Awards	2,152	2,430	-279	-12%
5568 · Local Host Expense	20,010	5,000	15,010	300%
Total STATE OPEN COMPETITIVE	23,377	21,267	2,110	10%
REGIONALS/NATIONALS				
5571 · Region II Fees	2,000	1,300	700	54%
5572 · Travel Expenses	1,079	1,008	71	7%
5573 · Administrative	1,150	228	923	406%
5575 · National Championship Fees	1,300	0	1,300	100%
Total REGIONALS/NATIONALS	5,529	2,535	2,994	118%
Total EXPENSE-TOURNAMENTS	81,788	77,484	4,303	6%
EXPENSE-EVENTS				
WORKSHOPS				
5772 · Travel	814	0	814	100%
5773 · Administrative	96	2,619	-2,523	-96%
5777 · Meals	215	154	61	40%
Total WORKSHOPS	1,125	2,773	-1,648	-59%
Total EXPENSE-EVENTS	1,125	2,773	-1,648	-59%
EXPENSE-STATE OFFICE				
COMMUNICATIONS				
6111 · Local Phone Service	4,058	3,804	254	7%
6112 · Cellular Service	641	1,833	-1,192	-65%
6113 · DSL Service	451	0	451	100%
6114 · Online Service	311	134	177	133%
Total COMMUNICATIONS	5,461	5,770	-310	-5%
OCCUPANCY				
6121 · Office Rent	10,800	10,800	0	0%
6123 · Office Utilities	1,548	1,516	31	2%
6127 · Renters Insurance	699	565	134	24%
Total OCCUPANCY	13,047	12,881	166	1%
EQUIPMENT/FURNISHINGS				
6131 · Equipment Purchases	790	1,558	-769	-49%
6132 · Equipment Rentals	700	712	-13	-2%
6133 · Repairs/Maintenance	2,293	2,421	-128	-5%
6135 · Software/Manuals	1,112	1,502	-390	-26%
6137 · Furnishings/Fixtures	995	1,346	-350	-26%
Total EQUIPMENT/FURNISHINGS	5,889	7,540	-1,650	-22%
SUPPLIES/MATERIALS				
6141 · Supplies	2,993	2,027	966	48%
6143 · Printing/Forms	384	475	-91	-19%
6145 · Outside Copying	368	0	368	100%
Total SUPPLIES/MATERIALS	3,745	2,503	1,243	50%
POSTAGE/EXPRESS				
6151 · Postage	138	129	9	7%
6153 · Express/Shipping	225	521	-296	-57%
Total POSTAGE/EXPRESS	363	650	-287	-44%

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
STATE VEHICLES				
6510 · Fuel & Oil	625	482	143	30%
6511 · Insurance	1,719	1,373	346	25%
6512 · Licensing Fees	1,772	1,498	274	18%
6513 · Maintenance	26	21	5	26%
Total STATE VEHICLES	4,142	3,374	768	23%
Total EXPENSE-STATE OFFICE	32,647	32,718	-71	-0%
EXPENSE-PAYROLL				
SALARY/WAGES				
6210 · Office Salary	100,750	71,000	29,750	42%
6215 · Hourly Wages	13,089	12,353	736	6%
6220 · Contract Labor	465	416	49	12%
Total SALARY/WAGES	114,304	83,769	30,535	37%
BENEFITS				
6240 · Medical Insurance	8,611	2,516	6,095	242%
6241 · Life Insurance	186	280	-94	-34%
6242 · Disability Insurance	347	344	2	1%
6243 · Other Benefits	502	299	203	68%
6244 · Retirement Fund	11,525	4,829	6,696	139%
Total BENEFITS	21,171	8,269	12,902	156%
TAXES				
6251 · Social Security	7,567	5,734	1,833	32%
6252 · Medicare	1,770	1,341	429	32%
6255 · Unemployment	1,732	0	1,732	100%
Total TAXES	11,069	7,075	3,994	57%
OTHER EMPLOYEE EXPENSES				
6290 · Office Bonus Compensation	7,250	5,000	2,250	45%
6299 · Other Expenses	2,300	2,596	-296	-11%
Total OTHER EMPLOYEE EXPENSES	9,550	7,596	1,954	26%
Total EXPENSE-PAYROLL	156,095	106,709	49,386	46%
EXPENSE-CORPORATE				
NATIONAL/REGIONAL				
6411 · Registration Fees	2,255	1,795	460	26%
6412 · Travel Expenses	3,177	5,436	-2,259	-42%
6413 · Administrative	208	0	208	100%
6417 · Meals	57	304	-246	-81%
6416 · Per Diem	2,918	2,660	258	10%
6418 · Lodging	7,995	4,083	3,912	96%
Total NATIONAL/REGIONAL	16,610	14,278	2,332	16%
STATE MEETINGS				
6431 · Teleconference Calls	1,197	857	340	40%
6432 · Travel Expenses	366	269	98	36%
6433 · Administrative	41	34	7	19%
6434 · Supplies/Materials	157	202	-45	-22%
6435 · Facilities	457	420	37	9%
6438 · Lodging	1,402	709	693	98%
6437 · Meals	992	1,897	-905	-48%
Total STATE MEETINGS	4,612	4,388	225	5%
AGM/AFFILIATE MEETINGS				
6557 · Meals	0	272	-272	-100%

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
6554 · Supplies/Materials	343	0	343	100%
6553 · Administrative	0	0	0	0%
6552 · Travel Expenses	0	112	-112	-100%
Total AGM/AFFILIATE MEETINGS	343	384	-41	-11%
DIRECTORS EXPENSES				
6714 · Supplies/Materials	766	448	317	71%
6717 · Telephone Reimbursement	0	796	-796	-100%
Total DIRECTORS EXPENSES	766	1,244	-479	-39%
FEES/CHARGES				
BANK/CREDIT CARD				
6811 · Bank Service Fees	299	324	-25	-8%
6812 · Retrun Check Charges	0	-18	18	100%
6813 · Credit Card Fees	13	25	-13	-50%
Total BANK/CREDIT CARD	312	331	-20	-6%
PROFESSIONAL FEES				
6831 · Accounting Fees	1,500	1,500	0	0%
Total PROFESSIONAL FEES	1,500	1,500	0	0%
Total FEES/CHARGES	1,812	1,831	-20	-1%
OTHER EXPENSES				
6910 · Other Expenses	0	283	-283	-100%
6950 · Tax Penalties/Interest	0	156	-156	-100%
6999 · Uncategorized Expenses	0	0	0	0%
Total OTHER EXPENSES	0	439	-439	-100%
Total EXPENSE-CORPORATE	24,142	22,564	1,578	7%
Total Expense	640,280	571,224	69,056	12%
Net Ordinary Income	67,714	-2,334	70,049	3,001%
Other Income/Expense				
Other Income				
INCOME-FUND RAISING				
7701 · Bingo Income	150,888	266,553	-115,665	-43%
7702 · Bingo Return Checks	-8,945	-6,952	-1,993	-29%
7703 · Bingo Collection	4,985	5,336	-351	-7%
Total INCOME-FUND RAISING	146,928	264,937	-118,009	-45%
INCOME-IN KIND SPONSORSHIPS				
7811 · adidas America	18,680	16,592	2,088	13%
7812 · Eurosport	9,231	3,134	6,096	195%
7813 · Snickers	2,850	1,350	1,500	111%
7814 · Gatorade	3,500	3,500	0	0%
7815 · Chevrolet	8,495	4,994	3,501	70%
7818 · Tide	3,500	0	3,500	100%
7819 · WePlaySoccer	1,200	600	600	100%
7820 · Pillsbury	0	8,176	-8,176	-100%
Total INCOME-IN KIND SPONSORSHIPS	47,455	38,346	9,109	24%
Total Other Income	194,383	303,283	-108,900	-36%
Other Expense				
EXPENSE-FUND RAISING				
8701 · Bingo supplies	38,781	65,369	-26,587	-41%

08/29/04

Kentucky Youth Soccer
Profit and Loss Comparison
September 2001 through July 2002

	Sep '01 - Ju...	Sep '00 - Ju...	\$ Change	% Change
8702 · Bingo Rent	50,662	69,000	-18,338	-27%
8703 · Bingo Donations	26,900	44,550	-17,650	-40%
8704 · Quarterly Taxes	3,582	0	3,582	100%
8705 · Bank Service Charges	0	121	-121	-100%
8706 · Tax Fees	50	6,561	-6,511	-99%
8707 · Other Expenses	-1,692	325	-2,017	-621%
8708 · Bingo Staff Expense	6,125	10,907	-4,782	-44%
Total EXPENSE-FUND RAISING	124,408	196,832	-72,424	-37%
EXPENSE-IN KIND SPONSORSHIP				
8810 · Corporate	6,962	5,574	1,388	25%
8820 · Coaching Education	4,131	2,183	1,948	89%
8840 · ODP	11,322	13,612	-2,290	-17%
8851 · Spring Rec Cup	3,500	0	3,500	100%
8852 · Fall Rec Cup	3,500	0	3,500	100%
8853 · Open Cup	1,350	1,890	-540	-29%
8854 · Eurosport Cup	1,800	422	1,378	327%
8861 · Development	10,000	12,476	-2,476	-20%
8863 · Member Services	0	274	-274	-100%
8864 · Web Hosting	1,200	600	600	100%
8870 · State Meetings	975	1,019	-44	-4%
8871 · National Meetings	2,715	297	2,418	815%
Total EXPENSE-IN KIND SPONSORSHIP	47,455	38,346	9,109	24%
Total Other Expense	171,863	235,178	-63,315	-27%
Net Other Income	22,520	68,105	-45,585	-67%
Net Income	90,235	65,771	24,464	37%