

2003.2004 BUDGET

	2000/2001	2001/2002	2002/2003	2003/2004	Change from Last
Ordinary Income/Expense					
Income					
INCOME-MEMBERS SERVICES					
4101 · Player Fees-Current Year	268,828	373,681	432,068	434,605	2,536 Fall registration had only small increase
4102 · Player Fees-Prior Years		429	2,305	301	(2,004)
4103 · Player Fees-Out of State/Guest	2,206	3,060	2,881	3,394	513
4105 · Affiliation Fees	1,380	1,280	1,420	1,320	(100)
4161 · Newspaper Ad Sales (Contract)	3,521	4,652	3,207	2,796	(411)
4162 · Newspaper Ad Sales (Local)		495	1,470	1,470	
4181 · National Materials Sales	152	482			
4185 · State Materials Sales	856	8		31	31
Total INCOME-MEMBERS SERVICES	276,943	384,086	443,350	443,915	565
Total INCOME-CORPORATE	50,051	30,979	34,682	23,636	(11,046) Loss of Snickers & Gatorade
Total INCOME-MEMBER PROGRAMS	3,300	-12	8,837	7,467	(1,370) Few course in Fall
Total INCOME-PLAYER CAMPS	6,355	-100			
Total INCOME-ODP	137,008	167,774	156,903	171,932	15,029 Higher participation in tryouts
INCOME-TOURNAMENTS					
4510 · Host Fees	4,496	7,330	8,955	9,275	320
Total FALL RECREATIONAL	22,192	23,140	21,082	15,224	(5,858) New U10 format reduced participation
Total SPRING RECREATIONAL	23,550	22,891	19,629	15,317	(4,312) New U10 format reduced participation
Total EUROSPORT COMPETITIVE	22,750	28,035	30,100	30,100	
Total SNICKERS COMPETITIVE	39,300	48,949	50,450	50,450	
Total INCOME-TOURNAMENTS	112,288	130,345	130,216	120,366	(9,850)
Total Income	585,944	713,071	773,989	767,316	(6,672)
Gross Profit	585,944	713,071	773,989	767,316	(6,672)
Expense					
EXPENSE-MEMBER SERVICES					
Total PLAYERS	107,445	131,426	134,209	133,924	(285) Lower Insurance as less players in 2003
Total PUBLICATIONS	10,553	9,807	7,239	7,239	
Total COMMUNICATION	5,475	4,030	5,142	4,739	(403)
Total NEWSPAPER	66,275	35,442	32,593	35,780	3,188
Total DEVELOPMENT	4,524	7,944	16,983	7,541	(9,443) Youth License scholarships last year

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Total AWARDS/RECOGNITIONS/DONATIONS	765	1,078	1,406	1,307	(99)
Total SUPPLIES/MATERIALS	1,236	1,390	488	742	253
Total EXPENSE-MEMBER SERVICES	196,273	191,116	198,061	191,272	(6,788)
EXPENSE-MEMBER PROGRAMS					
TOPSOCCER					
5211 - Meetings/Seminars/Workshops	115				
5212 - Travel Expenses	247	278	197		(197)
5213 - Administrative	138				
5214 - Supplies/Materials	630	148			
5215 - Equipment	1,359			1,000	1,000
5217 - Per Diem	370		70		(70)
5218 - Lodging	602				
TOPSOCCER - Other					
Total TOPSOCCER	3,460	426	267		(267)
Total NATIONAL LEAGUE	357	-240	32	-42	(74)
Total EXPENSE-COACHING ED/DEVELOP	8,986	20,185	23,186	12,778	(10,409)
					Scholarships to Youth Course in 2003
Total EXPENSE-MEMBER PROGRAMS	12,803	20,370	23,485	12,735	(10,750)
Total EXPENSE-CAMPS	5,138				

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Total EXPENSE-ODP	153,584	155,547	149,276	163,495	14,219	Increased participation
EXPENSE-TOURNAMENTS						
Total FALL RECREATIONAL	23,052	21,271	19,356	15,616	(3,740)	New U10 format reduced participation
Total SPRING RECREATIONAL	22,025	20,054	19,475	15,149	(4,325)	New U10 format reduced participation
Total EUROSPORT COMPETITIVE	8,895	11,556	12,698	12,698		
Total SNICKERS COMPETITIVE	21,267	23,377	25,106	25,106		
Total REGIONALS/NATIONALS	2,535	5,479	7,736	10,836	3,100	Team advanced to nationals in 2003
Total EXPENSE-TOURNAMENTS	77,774	81,738	84,371	79,405	(4,965)	
Total EXPENSE-EVENTS	2,773	1,327				No workshop budgeted
EXPENSE-STATE OFFICE						
Total COMMUNICATIONS	6,164	6,140	8,903	7,604	(1,299)	Charges running lower than last year
Total OCCUPANCY	13,089	13,284	13,345	13,889	544	
Total EQUIPMENT/FURNISHINGS	8,086	6,810	8,794	9,344	550	
Total SUPPLIES/MATERIALS	2,777	3,956	4,963	4,230	(733)	
Total POSTAGE/EXPRESS	789	383	733	830	97	
Total EXPENSE-STATE OFFICE	30,905	30,572	36,738	35,896	(841)	
EXPENSE-PAYROLL						
Total SALARY/WAGES	91,642	126,132	148,979	183,439	34,460	Addition of staff member and increases
Total BENEFITS	8,719	18,172	17,310	18,414	1,105	Addition of staff member and increases
Total TAXES	7,691	11,976	16,291	15,207	(1,083)	Unemployment tax over paid in 2003
Total OTHER EMPLOYEE EXPENSES	7,596	9,550	8,043	10,293	2,250	
Total EXPENSE-PAYROLL	115,649	165,830	190,622	227,353	36,731	
EXPENSE-CORPORATE						
MEETINGS						
Total NATIONAL/REGIONAL	14,278	18,830	20,025	21,170	1,145	New USYA AGM Meeting separate from USSF
Total STATE MEETINGS	4,522	4,679	4,188	3,951	(237)	
Total AGM/AFFILIATE MEETINGS	2,406	2,291	5,625	3,024	(2,601)	2002 AGM expenses paid in 2003
Total MEETINGS	21,206	25,800	29,837	28,145	(1,692)	
Total STATE SPONSORS	3,425	4,264	4,701	4,683	(18)	
Total OTHER EXPENSES	8,267	7,574	8,790	8,790		
Total EXPENSE-CORPORATE	36,082	40,256	46,200	44,658	(1,542)	
Total Expense	630,981	686,756	728,752	754,815	26,063	
Net Ordinary Income	-45,037	26,315	45,237	12,501	(32,735)	
Net Other Income	57,795	20,642	2,099	3,024	926	Bingo ends january 2004
	12,759	46,956	47,335	15,526	(31,809)	