

## 2004/2005 KENTUCKY YOUTH SOCCER BUDGET

Date	2000/2001 Actual	2001/2002 Actual	2002/2003 Actuals	2003/2004 Budget	Budget YTD	Actuals YTD	2004/2005 Budget	Change from Last Budget	2005 from 2004
Ordinary Income/Expense									
Income									
INCOME-MEMBERS SERVICES									
4101 · Player Fees-Current Year	157,126	373,681	432,068	434,605	398,915	417,302	424,802	(9,802)	No Fee Increase & Little Growth
4102 · Player Fees-Prior Years	429	429	2,305	301	301	301	301		
4103 · Player Fees-Out of State/Guest	2,173	3,060	2,881	3,394	2,615	3,785	4,564	1,171	More out of state
4105 · Affiliation Fees	680	1,280	1,420	1,320	1,240	1,260	1,340	20	
4161 · Newspaper Ad Sales (Contract)	3,164	4,652	3,207	2,796	2,196	735		(2,796)	Shut down of newspapaer
4162 · Newspaper Ad Sales (Local)		495	1,470	1,470	1,470			(1,470)	Shut down of newspapaer
4181 · National Materials Sales		482							
4185 · State Materials Sales	864	8		31	31			(31)	
<b>Total INCOME-MEMBERS SERVICES</b>	<b>164,436</b>	<b>384,086</b>	<b>443,350</b>	<b>443,915</b>	<b>406,767</b>	<b>423,383</b>	<b>431,007</b>	<b>(12,908)</b>	
<b>Total INCOME-CORPORATE</b>	<b>49,589</b>	<b>30,979</b>	<b>34,682</b>	<b>23,636</b>	<b>18,557</b>	<b>15,264</b>	<b>5,718</b>	<b>(17,918)</b>	Loss of Tide & Chevy
<b>Total INCOME-MEMBER PROGRAMS</b>	<b>200</b>	<b>-12</b>	<b>26,637</b>	<b>7,467</b>	<b>6,695</b>	<b>9,005</b>	<b>7,505</b>	<b>38</b>	
<b>Total INCOME-PLAYER CAMPS</b>	<b>6,255</b>	<b>-100</b>				<b>600</b>	<b>3,800</b>	<b>3,800</b>	New program
<b>Total INCOME-ODP</b>	<b>135,793</b>	<b>167,774</b>	<b>156,903</b>	<b>171,932</b>	<b>174,877</b>	<b>209,428</b>	<b>196,483</b>	<b>24,551</b>	
INCOME-TOURNAMENTS									
4510 · Host Fees	4,551	7,330	8,955	9,275	7,130	10,720	12,865	3,590	
<b>Total FALL RECREATIONAL</b>	<b>23,140</b>	<b>23,140</b>	<b>21,082</b>	<b>15,224</b>	<b>15,224</b>	<b>15,132</b>	<b>15,132</b>	<b>(92)</b>	
<b>Total SPRING RECREATIONAL</b>	<b>23,550</b>	<b>22,891</b>	<b>19,629</b>	<b>15,317</b>	<b>15,317</b>	<b>15,943</b>	<b>15,943</b>	<b>626</b>	
<b>Total EUROSPORT COMPETITIVE</b>	<b>22,750</b>	<b>28,035</b>	<b>30,100</b>	<b>30,100</b>	<b>30,100</b>	<b>28,700</b>	<b>28,700</b>	<b>(1,400)</b>	
<b>Total SNICKERS COMPETITIVE</b>	<b>39,300</b>	<b>48,949</b>	<b>50,450</b>	<b>50,450</b>	<b>50,450</b>	<b>57,000</b>	<b>57,000</b>	<b>6,550</b>	
<b>Total INCOME-TOURNAMENTS</b>	<b>89,138</b>	<b>130,345</b>	<b>130,216</b>	<b>120,366</b>	<b>118,221</b>	<b>127,495</b>	<b>129,640</b>	<b>9,274</b>	
<b>Total Income</b>	<b>445,411</b>	<b>713,071</b>	<b>791,788</b>	<b>767,316</b>	<b>725,117</b>	<b>785,174</b>	<b>774,153</b>	<b>6,836</b>	
<b>Gross Profit</b>	<b>445,411</b>	<b>713,071</b>	<b>791,788</b>	<b>767,316</b>	<b>725,117</b>	<b>785,174</b>	<b>774,153</b>	<b>6,836</b>	
Expense									
EXPENSE-MEMBER SERVICES									
Total PLAYERS	47,402	131,426	134,209	133,924	128,884	126,396	149,447	15,523	
Total PUBLICATIONS	10,553	9,807	7,239	7,239	239	360	5,110	(2,129)	Reduced cost for coaches notebook
Total COMMUNICATION	4,819	4,030	5,142	4,739	4,039	3,802	4,362	(377)	
Total NEWSPAPER	58,860	35,442	32,593	35,780	29,831	11,521		(35,780)	Discontinuation of Newspaper
Total DEVELOPMENT	4,524	7,944	16,983	7,541	7,461	3,602	3,682	(3,859)	
Total AWARDS/RECOGNITIONS/DONATIONS	765	1,078	1,406	1,307	758	720	1,203	(104)	
Total SUPPLIES/MATERIALS	1,253	1,390	605	742	562	64	243	(498)	
<b>Total EXPENSE-MEMBER SERVICES</b>	<b>128,176</b>	<b>191,116</b>	<b>198,178</b>	<b>191,272</b>	<b>171,775</b>	<b>146,464</b>	<b>164,047</b>	<b>(27,225)</b>	
EXPENSE-MEMBER PROGRAMS									
Total TOPSOCCER	3,460	425	267			350	1,350	1,350	
Total NATIONAL LEAGUE	357	-240	32	-42	-42	-612	-112	(70)	
<b>Total EXPENSE-COACHING ED/DEVELOP</b>	<b>9,060</b>	<b>20,185</b>	<b>23,186</b>	<b>12,778</b>	<b>11,526</b>	<b>14,050</b>	<b>14,702</b>	<b>1,925</b>	
<b>Total EXPENSE-MEMBER PROGRAMS</b>	<b>12,876</b>	<b>20,370</b>	<b>23,485</b>	<b>12,735</b>	<b>11,483</b>	<b>13,788</b>	<b>15,940</b>	<b>3,205</b>	
EXPENSE-CAMPS									
<b>Total DAY CAMPS</b>	<b>5,138</b>						<b>2,100</b>	<b>2,100</b>	New program
<b>Total EXPENSE-CAMPS</b>	<b>5,138</b>						<b>2,100</b>	<b>2,100</b>	
<b>Total EXPENSE-ODP</b>	<b>154,026</b>	<b>155,547</b>	<b>149,276</b>	<b>102,961</b>	<b>67,328</b>	<b>176,249</b>	<b>187,089</b>	<b>84,128</b>	
EXPENSE-TOURNAMENTS									
Total FALL RECREATIONAL	13,108	21,271	19,356	15,616	15,593	18,547	18,569	2,954	
Total SPRING RECREATIONAL	21,845	20,054	19,475	15,149	15,149	15,745	15,558	408	

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Date	2000/2001	2001/2002	2002/2003	2003/2004	Budget	Actuals	2004/2005	Change	2005 from 2004
	Actual	Actual	Actuals	Budget	YTD	YTD	Budget	from Last Budget	
Total EUROSPOORT COMPETITIVE	8,930	11,556	12,698	12,698	12,698	10,987	10,987	(1,711)	
Total SNICKERS COMPETITIVE	21,267	23,377	25,106	25,106	24,075	31,343	27,343	2,236	
Total REGIONALS/NATIONALS	2,535	5,479	10,736	10,836	5,051	10,055	10,885	49	
Total EXPENSE-TOURNAMENTS	67,685	81,738	87,371	79,405	72,567	86,489	83,341	3,936	
EXPENSE-EVENTS									
Total WORKSHOPS	2,773	1,327							
Total EXPENSE-EVENTS	2,773	1,327							
EXPENSE-STATE OFFICE									
Total COMMUNICATIONS	6,154	6,140	8,903	7,604	6,324	6,352	7,138	(465)	
Total OCCUPANCY	10,417	13,284	13,345	13,889	13,489	10,378	13,480	(409)	
Total EQUIPMENT/FURNISHINGS	7,385	6,810	8,794	9,344	7,712	7,274	10,145	800	
Total SUPPLIES/MATERIALS	1,253	1,390	605	4,230	3,730	64	3,245	(984)	
Total POSTAGE/EXPRESS	766	383	733	830	740	934	1,004	174	
Total EXPENSE-STATE OFFICE	27,210	30,572	36,621	35,896	31,995	27,898	35,012	(884)	
EXPENSE-PAYROLL									
Total SALARY/WAGES	92,309	126,132	148,979	183,439	150,414	133,996	192,289	8,850	
Total BENEFITS	8,745	18,172	17,310	18,414	15,735	22,893	28,170	9,756	
Total TAXES	7,742	11,976	16,291	15,207	12,472	7,442	15,863	655	
Total OTHER EMPLOYEE EXPENSES	7,596	9,550	8,043	10,293	10,293	9,000	9,000	(1,293)	
Total EXPENSE-PAYROLL	116,393	165,830	190,622	227,353	188,913	173,331	245,322	17,969	
EXPENSE-CORPORATE									
Total MEETINGS				28,145	22,715		22,797	(5,348)	
Total STATE SPONSORS				4,683	4,439		3,554	(1,128)	
Total ADMINISTRATIVE				615	615		678	63	
Total FEES/CHARGES	1,814	1,853	2,395	2,425	2,254	342	2,013	(412)	
Total OTHER EXPENSES	8,267	7,574	8,501	8,790	33	193	10,950	2,160	
Total EXPENSE-CORPORATE	35,945	40,256	45,911	44,658	30,056	27,519	39,992	(4,666)	
Total Expense	550,223	686,756	731,463	694,280	574,117	651,737	772,843	78,563	
Net Ordinary Income	-104,812	26,315	60,325	73,036	151,000	133,437	1,309	(71,727)	
Other Income/Expense									
Other Income									
Total INCOME-FUND RAISING	262,192	159,465	136,099	57,410	57,410	42,992		(57,410)	<i>Bingo discontinued</i>
Total INCOME-IN KIND SPONSORSHIPS	50,546	47,455	47,276	53,150	53,150	38,230	38,230	(14,920)	<i>Loss of Tide &amp; Chevy</i>
Total Other Income	312,738	206,920	183,375	110,560	110,560	81,221	38,230	(72,330)	
Other Expense									
Total EXPENSE-FUND RAISING	207,399	138,823	134,000	54,385	54,385	48,772		(54,385)	
Total EXPENSE-IN KIND SPONSORSHIP	50,546	47,455	47,276	53,150	53,150	38,230	38,230	(14,920)	
Total Other Expense	257,945	186,278	181,276	107,535	107,535	87,002	38,230	(69,305)	
Net Other Income	54,793	20,642	2,099	3,024	3,024	-5,780		(3,024)	
Net Income	-50,019	46,957	62,424	76,061	154,024	127,657	1,309	(74,751)	

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<b>TOURNAMENTS AND ODP P&amp;L</b>									
<b>TOURNAMENTS</b>									
<b>Fall Recreational</b>									
Income	23,140	23,140	21,082	15,224	15,224	15,132	15,132	(92)	Revenue declining
Expense	13,108	21,271	19,356	15,616	15,593	18,547	18,569	2,954	Expenses increasing
<b>Net Income</b>	<b>10,032</b>	<b>1,869</b>	<b>1,726</b>	<b>(392)</b>	<b>(369)</b>	<b>(3,415)</b>	<b>(3,437)</b>	<b>(3,046)</b>	Now a net loss
<b>Spring Recreational</b>									
Income	23,550	22,891	19,629	15,317	15,317	15,943	15,943	626	Revenue declining
Expense	21,845	20,054	19,475	15,149	15,149	15,745	15,558	408	Expenses increasing
<b>Net Income</b>	<b>1,705</b>	<b>2,837</b>	<b>154</b>	<b>168</b>	<b>168</b>	<b>199</b>	<b>386</b>	<b>218</b>	Just breaking even
<b>Eurosport</b>									
Income	22,750	28,035	30,100	30,100	30,100	28,700	28,700	(1,400)	
Expense	8,930	11,556	12,698	12,698	12,698	10,987	10,987	(1,711)	
<b>Net Income</b>	<b>13,820</b>	<b>16,479</b>	<b>17,402</b>	<b>17,402</b>	<b>17,402</b>	<b>17,713</b>	<b>17,713</b>	<b>311</b>	Net income growing
<b>State Open</b>									
Income	39,300	48,949	50,450	50,450	50,450	57,000	57,000	6,550	
Expense	23,802	28,856	35,842	35,942	29,126	41,398	38,228	2,285	
<b>Net Income</b>	<b>15,498</b>	<b>20,093</b>	<b>14,608</b>	<b>14,508</b>	<b>21,324</b>	<b>15,602</b>	<b>18,772</b>	<b>4,265</b>	Net income growing
<b>Net Income from Tournaments</b>	<b>41,055</b>	<b>41,277</b>	<b>33,890</b>	<b>31,686</b>	<b>38,524</b>	<b>30,099</b>	<b>33,434</b>	<b>1,748</b>	
<b>OLYMPIC DEVELOPMENT</b>									
Income	135,793	167,774	156,903	171,932	174,877	209,428	196,483	24,551	
Expense	154,026	155,547	149,276	102,961	67,328	176,249	187,089	84,128	
<b>Net Income</b>	<b>(18,233)</b>	<b>12,227</b>	<b>7,627</b>	<b>68,971</b>	<b>107,549</b>	<b>33,178</b>	<b>9,394</b>	<b>(59,578)</b>	Net Income growing