

05/20/07

Kentucky Youth Soccer
Statement of Income and Expenses
September 2005 through August 2006

Ordinary Income/Expense	Sep '05 - Aug 06	Sep '04 - Aug 05	\$ Change	% Change
Income				
INCOME-MEMBERS SERVICES				
4101 · Player Fees-Current Year	435,341.55	417,140.05	18,201.50	4.4%
4102 · Player Fees-Prior Years	961.40	101.20	860.20	850.0%
4103 · Player Fees-Out of State/Guest	2,570.50	4,872.92	-2,302.42	-47.3%
4105 · Affiliation Fees	1,385.90	1,440.00	-54.10	-3.8%
Total INCOME-MEMBERS SERVICES	440,259.35	423,554.17	16,705.18	3.9%
INCOME-MEMBER PROGRAMS				
INCOME-COACHING EDUCATION				
4313 · Coaching Clinic Forfeitures	200.00	970.00	-770.00	-79.4%
4321 · License Course Fees	13,241.00	2,910.00	10,331.00	355.0%
4324 · Youth Module Deposits	900.00	1,000.00	-100.00	-10.0%
Total INCOME-COACHING EDUCATION	14,341.00	4,880.00	9,461.00	193.9%
INCOME-NATIONAL LEAGUGE				
4312 · National League Fees	10,750.00	11,625.00	-875.00	-7.5%
Total INCOME-NATIONAL LEAGUGE	10,750.00	11,625.00	-875.00	-7.5%
Total INCOME-MEMBER PROGRAMS	25,091.00	16,505.00	8,586.00	52.0%
INCOME-PLAYER DEVELOPMENT				
INCOME-ODP STATE FEES				
4411 · ODP Tryout Fees	50,225.00	25,597.00	24,628.00	96.2%
4421 · ODP Pool Team Fees	40,712.50	31,500.00	9,212.50	29.3%
4499 · ODP State Refunds	-100.00	-200.00	100.00	50.0%
Total INCOME-ODP STATE FEES	90,837.50	56,897.00	33,940.50	59.7%
INCOME-ODP REGIONAL FEES				
4461 · ODP Regional Fees	124,735.00	121,580.00	3,155.00	2.6%
4469 · ODP Regional Camp Refunds	-1,460.00	-3,784.00	2,324.00	61.4%
Total INCOME-ODP REGIONAL FEES	123,275.00	117,796.00	5,479.00	4.7%
INCOME - PDP STATE FEES				
4431 · PDP Tryout Fees	530.00	0.00	530.00	100.0%
Total INCOME - PDP STATE FEES	530.00	0.00	530.00	100.0%
Total INCOME-PLAYER DEVELOPMENT	214,642.50	174,693.00	39,949.50	22.9%
INCOME-TOURNAMENTS				
INCOME-TOURNAMENT HOST FEES				
4510 · Host Fees	8,220.00	12,205.00	-3,985.00	-32.7%
Total INCOME-TOURNAMENT HOST FE...	8,220.00	12,205.00	-3,985.00	-32.7%
U10 FESTIVAL FEES				
4511 · Entry Fees - U10	0.00	5,695.00	-5,695.00	-100.0%
Total U10 FESTIVAL FEES	0.00	5,695.00	-5,695.00	-100.0%
FALL RECREATIONAL FEES				
4521 · Entry Fees - Fall Rec	19,605.00	10,170.00	9,435.00	92.8%
Total FALL RECREATIONAL FEES	19,605.00	10,170.00	9,435.00	92.8%
SPRING RECREATIONAL FEES				
4541 · Entry Fees - Spring Rec	23,350.00	9,025.00	14,325.00	158.7%
4549 · Refunds - Spring Rec	-500.00	-95.00	-405.00	-426.3%
Total SPRING RECREATIONAL FEES	22,850.00	8,930.00	13,920.00	155.9%

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EUROSPORT SELECT FEES				
4551 · Entry Fees - Eurosport	34,875.00	23,800.00	11,075.00	46.5%
4552 · Program Ads, Other Income	3,112.50	0.00	3,112.50	100.0%
4559 · Eurosport Refunds	0.00	-1,400.00	1,400.00	100.0%
Total EUROSPORT SELECT FEES	37,987.50	22,400.00	15,587.50	69.6%
NCS OPEN SELECT FEES				
4561 · Entry Fees - Open	72,075.00	61,105.00	10,970.00	18.0%
4562 · Program Ads, Other Income	4,304.95	0.00	4,304.95	100.0%
4569 · Refunds - Open	-2,200.00	0.00	-2,200.00	-100.0%
Total NCS OPEN SELECT FEES	74,179.95	61,105.00	13,074.95	21.4%
Total INCOME-TOURNAMENTS	162,842.45	120,505.00	42,337.45	35.1%
INCOME-CORPORATE				
4210 · State Sponsors	3,820.21	10,175.74	-6,355.53	-62.5%
4220 · Interest Income	11,286.46	6,160.38	5,126.08	83.2%
4230 · Advertising	300.00	0.00	300.00	100.0%
4235 · Mailing Lists	3,600.00	0.00	3,600.00	100.0%
4290 · Other Misc Income	891.81	945.23	-53.42	-5.7%
4291 · Protest Fines & Fees	1,000.00	250.00	750.00	300.0%
Total INCOME-CORPORATE	20,898.48	17,531.35	3,367.13	19.2%
Total Income	863,733.78	752,788.52	110,945.26	14.7%
Gross Profit	863,733.78	752,788.52	110,945.26	14.7%
Expense				
EXPENSE-MEMBER SERVICES				
PLAYERS				
5111 · USSF/USYSA Fees	78,336.00	69,365.25	8,970.75	12.9%
5113 · Association One Fee	11,792.10	12,155.40	-363.30	-3.0%
5115 · Insurance Premiums	76,230.27	78,128.04	-1,897.77	-2.4%
Total PLAYERS	166,358.37	159,648.69	6,709.68	4.2%
COMMUNICATION				
5130 · Coaches Handbook	4,586.00	4,765.76	-179.76	-3.8%
5133 · Long Distance Service	1,315.61	2,044.77	-729.16	-35.7%
5134 · Word Wide Web Site	579.31	4,912.31	-4,333.00	-88.2%
5135 · e Systems Internet Applications	7,233.75	510.00	6,723.75	1,318.4%
Total COMMUNICATION	13,714.67	12,232.84	1,481.83	12.1%
DEVELOPMENT				
5151 · Staff/Event Expense	50.00	50.00	0.00	0.0%
5152 · Travel Expense	1,426.54	1,219.55	206.99	17.0%
5153 · Administrative	80.06	679.83	-599.77	-88.2%
5154 · Supplies/Materials	4,157.10	1,492.29	2,664.81	178.6%
5155 · Player/Coach Scholarships	0.00	3,880.00	-3,880.00	-100.0%
Total DEVELOPMENT	5,713.70	7,321.67	-1,607.97	-22.0%
AWARDS/RECOGNITIONS/DONATIONS				
5170 · State Awards Program	908.50	52.00	856.50	1,647.1%
5174 · Remberences/Donations	157.00	254.31	-97.31	-38.3%
Total AWARDS/RECOGNITIONS/DONA...	1,065.50	306.31	759.19	247.9%

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SUPPLIES/MATERIALS				
5181 · National Forms/Materials	945.87	-6.63	952.50	14,366.5%
5185 · State Forms/Materials	0.00	60.00	-60.00	-100.0%
Total SUPPLIES/MATERIALS	945.87	53.37	892.50	1,672.3%
Total EXPENSE-MEMBER SERVICES	187,798.11	179,562.88	8,235.23	4.6%
EXPENSE-MEMBER PROGRAMS				
TOPSOCCER				
5212 · Travel Expenses	335.21	53.00	282.21	532.5%
5213 · Administrative	1,008.87	0.00	1,008.87	100.0%
5214 · Supplies/Materials	50.00	0.00	50.00	100.0%
5217 · Per Diem	128.00	0.00	128.00	100.0%
5218 · Lodging	224.74	0.00	224.74	100.0%
Total TOPSOCCER	1,746.82	53.00	1,693.82	3,195.9%
NATIONAL LEAGUE				
5229 · Regional Fees	9,700.00	10,150.00	-450.00	-4.4%
Total NATIONAL LEAGUE	9,700.00	10,150.00	-450.00	-4.4%
EXPENSE-COACHING ED/DEVELOP				
COACHING DEVELOPMENT				
5311 · Courses/Clinics/Workshops	426.80	1,317.12	-890.32	-67.6%
5312 · Travel Expenses	644.53	418.43	226.10	54.0%
5313 · Administrative	706.55	552.20	154.35	28.0%
5314 · Supplies/Materials	218.95	937.16	-718.21	-76.6%
Total COACHING DEVELOPMENT	1,996.83	3,224.91	-1,228.08	-38.1%
LICENSE COURSES				
5321 · Coaching Fees	4,317.50	1,800.00	2,517.50	139.9%
5322 · Travel Expenses	858.10	1,386.35	-528.25	-38.1%
5323 · Administrative	448.52	0.00	448.52	100.0%
5324 · Supplies/Materials	1,889.99	0.00	1,889.99	100.0%
5325 · Facilities/Fields	0.00	200.00	-200.00	-100.0%
Total LICENSE COURSES	7,514.11	3,386.35	4,127.76	121.9%
YOUTH MODULE COURSES				
5331 · Coaching Fees	2,600.00	3,725.00	-1,125.00	-30.2%
5332 · Travel Expenses/Meals	75.41	249.50	-174.09	-69.8%
5333 · Administrative	176.22	118.37	57.85	48.9%
5334 · Supplies/Materials	0.00	3,240.00	-3,240.00	-100.0%
Total YOUTH MODULE COURSES	2,851.63	7,332.87	-4,481.24	-61.1%
NATIONAL COURSES				
5342 · Travel Expenses/Meals	0.00	758.08	-758.08	-100.0%
5343 · Supplies/Materials	0.00	61.19	-61.19	-100.0%
Total NATIONAL COURSES	0.00	819.27	-819.27	-100.0%
Total EXPENSE-COACHING ED/DEVEL...	12,362.57	14,763.40	-2,400.83	-16.3%
Total EXPENSE-MEMBER PROGRAMS	23,809.39	24,966.40	-1,157.01	-4.6%

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EXPENSE-PLAYER DEVELOPMENT				
ODP STATE EXPENSE				
5411 · Coaches/Staff Expense	16,026.00	17,392.05	-1,366.05	-7.9%
5412 · Travel Expenses	6,509.20	5,803.55	705.65	12.2%
5413 · Administrative	2,907.45	2,328.58	578.87	24.9%
5414 · Supplies/Materials	3,341.71	2,225.79	1,115.92	50.1%
5415 · Fields/Facilities	1,000.00	3,580.00	-2,580.00	-72.1%
5417 · Game Fees	0.00	1,940.00	-1,940.00	-100.0%
Total ODP STATE EXPENSE	29,784.36	33,269.97	-3,485.61	-10.5%
ODP REGION EXPENSE				
5461 · Coaching Fees	19,250.00	12,785.00	6,465.00	50.6%
5462 · Travel Expenses	31,957.11	27,688.24	4,268.87	15.4%
5463 · Administrative	100.00	456.00	-356.00	-78.1%
5464 · Supplies/Materials	390.49	4,964.35	-4,573.86	-92.1%
5468 · Travel Advances	2,100.00	0.00	2,100.00	100.0%
5469 · Regional Fees	99,337.00	94,762.00	4,575.00	4.8%
Total ODP REGION EXPENSE	153,134.60	140,655.59	12,479.01	8.9%
PDP STATE EXPENSE				
5434 · Supplies/Materials	4,090.80	0.00	4,090.80	100.0%
Total PDP STATE EXPENSE	4,090.80	0.00	4,090.80	100.0%
Total EXPENSE-PLAYER DEVELOPMENT	187,009.76	173,925.56	13,084.20	7.5%
EXPENSE-TOURNAMENTS				
U10 FESTIVALS				
5517 · Awards	0.00	877.40	-877.40	-100.0%
5516 · Game Fees	0.00	2,000.00	-2,000.00	-100.0%
5518 · Host Expense	0.00	2,000.00	-2,000.00	-100.0%
Total U10 FESTIVALS	0.00	4,877.40	-4,877.40	-100.0%
FALL RECREATIONAL				
5522 · Travel Expenses	511.51	230.98	280.53	121.5%
5524 · Supplies/Materials	1,341.33	208.50	1,132.83	543.3%
5526 · Game Fees	6,830.00	8,165.00	-1,335.00	-16.4%
5527 · Awards	1,484.99	2,054.54	-569.55	-27.7%
5528 · Local Host Expense	2,500.00	2,455.00	45.00	1.8%
Total FALL RECREATIONAL	12,667.83	13,114.02	-446.19	-3.4%
SPRING RECREATIONAL				
5542 · Travel Expenses	394.12	53.23	340.89	640.4%
5543 · Administration	911.46	469.04	442.42	94.3%
5544 · Supplies/Materials	0.00	891.11	-891.11	-100.0%
5546 · Game Fees	8,440.00	7,620.00	820.00	10.8%
5547 · Awards	2,548.00	758.00	1,790.00	236.2%
5548 · Local Host Expense	2,500.00	2,885.00	-385.00	-13.3%
Total SPRING RECREATIONAL	14,793.58	12,676.38	2,117.20	16.7%
EUROSPORT SELECT				
5552 · Travel Expenses	57.84	701.40	-643.56	-91.8%
5553 · Administrative	2,501.68	0.00	2,501.68	100.0%
5554 · Supplies/Materials	21.16	1,634.11	-1,612.95	-98.7%
5555 · Game Fees	7,125.00	5,505.00	1,620.00	29.4%
5557 · Awards	2,401.60	0.00	2,401.60	100.0%
5558 · Local Host Expense	2,500.00	3,000.00	-500.00	-16.7%
Total EUROSPORT SELECT	14,607.28	10,840.51	3,766.77	34.8%

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NCS OPEN SELECT				
5562 · Travel Expenses	277.51	61.27	216.24	352.9%
5563 · Administrative	3,370.36	3,076.02	294.34	9.6%
5564 · Supplies/Materials	1,386.68	4,111.31	-2,724.63	-66.3%
5566 · Game Fees	25,260.00	24,065.00	1,195.00	5.0%
5567 · Awards	2,996.90	0.00	2,996.90	100.0%
5568 · Local Host Expense	5,500.00	5,000.00	500.00	10.0%
Total NCS OPEN SELECT	38,791.45	36,313.60	2,477.85	6.8%
NCS REGIONALS/NATIONALS				
5571 · Region II Fees	4,000.00	3,900.00	100.00	2.6%
5572 · Travel Expenses	9,877.70	7,020.54	2,857.16	40.7%
5573 · Administrative	410.50	425.00	-14.50	-3.4%
5577 · Awards	3,000.00	68.00	2,932.00	4,311.8%
Total NCS REGIONALS/NATIONALS	17,288.20	11,413.54	5,874.66	51.5%
Total EXPENSE-TOURNAMENTS	98,148.34	89,235.45	8,912.89	10.0%
EXPENSE-STATE OFFICE				
COMMUNICATIONS				
6111 · Local Phone Service	3,358.39	3,593.08	-234.69	-6.5%
6112 · Cellular Service	2,758.12	2,606.35	151.77	5.8%
6113 · DSL Service	0.00	362.95	-362.95	-100.0%
6114 · Online Services	986.55	242.35	744.20	307.1%
Total COMMUNICATIONS	7,103.06	6,804.73	298.33	4.4%
OCCUPANCY				
6121 · Office Rent	11,550.00	10,800.00	750.00	6.9%
6123 · Office Utilities	2,412.02	2,276.12	135.90	6.0%
6125 · Cleaning/Maintenance	1,672.68	250.00	1,422.68	569.1%
6127 · Renters Insurance	576.34	576.34	0.00	0.0%
Total OCCUPANCY	16,211.04	13,902.46	2,308.58	16.6%
EQUIPMENT/FURNISHINGS				
6131 · Equipment Purchases	2,700.52	1,550.36	1,150.16	74.2%
6132 · Equipment Rentals	3,344.65	2,754.82	589.83	21.4%
6133 · Repairs/Maintenance	3,585.97	3,497.50	88.47	2.5%
6135 · Software/Manuals	1,690.16	1,506.33	183.83	12.2%
6137 · Furnishings/Fixtures	169.60	66.00	103.60	157.0%
Total EQUIPMENT/FURNISHINGS	11,490.90	9,375.01	2,115.89	22.6%
SUPPLIES/MATERIALS				
6141 · Supplies	1,869.26	2,606.39	-737.13	-28.3%
6143 · Printing/Forms	1,524.00	72.26	1,451.74	2,009.1%
Total SUPPLIES/MATERIALS	3,393.26	2,678.65	714.61	26.7%
POSTAGE/EXPRESS				
6151 · Postage	3,000.00	2,537.71	462.29	18.2%
6153 · Express/Shipping	501.60	128.07	373.53	291.7%
Total POSTAGE/EXPRESS	3,501.60	2,665.78	835.82	31.4%

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STATE VEHICLES				
6510 · Fuel & Oil	215.46	164.78	50.68	30.8%
6511 · Insurance	1,445.00	2,144.00	-699.00	-32.6%
6512 · Licensing Fees	154.61	174.80	-20.19	-11.6%
6513 · Maintenance	489.25	394.59	94.66	24.0%
Total STATE VEHICLES	2,304.32	2,878.17	-573.85	-19.9%
Total EXPENSE-STATE OFFICE	44,004.18	38,304.80	5,699.38	14.9%
EXPENSE-PAYROLL				
SALARY/WAGES				
6210 · Office Salary	153,125.00	141,874.83	11,250.17	7.9%
6215 · Hourly Wages	17,321.47	16,337.00	984.47	6.0%
6220 · Contract Labor	1,425.75	1,675.00	-249.25	-14.9%
Total SALARY/WAGES	171,872.22	159,886.83	11,985.39	7.5%
BENEFITS				
6240 · Medical Insurance	6,678.79	8,621.47	-1,942.68	-22.5%
6241 · Life Insurance	186.00	186.00	0.00	0.0%
6242 · Disability Insurance	378.00	378.00	0.00	0.0%
6243 · Other Benefits	1,378.97	617.07	761.90	123.5%
6244 · Retirement Fund	15,314.08	15,501.03	-186.95	-1.2%
Total BENEFITS	23,935.84	25,303.57	-1,367.73	-5.4%
TAXES				
6251 · Social Security	10,719.87	10,412.51	307.36	3.0%
6252 · Medicare	2,507.07	2,435.18	71.89	3.0%
6255 · Unemployment	1,016.00	867.50	148.50	17.1%
Total TAXES	14,242.94	13,715.19	527.75	3.9%
OTHER EMPLOYEE EXPENSES				
6290 · Office Bonus Compensation	0.00	7,500.00	-7,500.00	-100.0%
6299 · Other Expenses	3,500.00	0.00	3,500.00	100.0%
Total OTHER EMPLOYEE EXPENSES	3,500.00	7,500.00	-4,000.00	-53.3%
Total EXPENSE-PAYROLL	213,551.00	206,405.59	7,145.41	3.5%
EXPENSE-CORPORATE				
NATIONAL/REGIONAL				
6411 · Registration Fees	1,000.00	965.00	35.00	3.6%
6412 · Travel Expenses	6,004.73	6,057.54	-52.81	-0.9%
6417 · Meals	584.75	180.35	404.40	224.2%
6416 · Per Diem	2,872.50	2,346.27	526.23	22.4%
6418 · Lodging	1,340.87	2,995.48	-1,654.61	-55.2%
Total NATIONAL/REGIONAL	11,802.85	12,544.64	-741.79	-5.9%
STATE MEETINGS				
6431 · Teleconference Calls	393.72	275.64	118.08	42.8%
6432 · Travel Expenses	182.11	164.24	17.87	10.9%
6434 · Supplies/Materials	625.34	1,052.00	-426.66	-40.6%
6435 · Facilities	756.60	457.42	299.18	65.4%
6438 · Lodging	302.84	724.25	-421.41	-58.2%
6437 · Meals	323.54	683.84	-360.30	-52.7%
Total STATE MEETINGS	2,584.15	3,357.39	-773.24	-23.0%

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AGM/AFFILIATE MEETINGS				
6557 · Meals	3,946.10	2,030.11	1,915.99	94.4%
6555 · Facilities	647.00	753.65	-106.65	-14.2%
6554 · Supplies/Materials	0.00	137.55	-137.55	-100.0%
6553 · Administrative	290.88	220.00	70.88	32.2%
6552 · Travel Expenses	468.26	154.54	313.72	203.0%
Total AGM/AFFILIATE MEETINGS	5,352.24	3,295.85	2,056.39	62.4%
DIRECTORS EXPENSES				
6713 · Administrative	108.00	108.00	0.00	0.0%
6714 · Supplies/Materials	461.00	751.50	-290.50	-38.7%
Total DIRECTORS EXPENSES	569.00	859.50	-290.50	-33.8%
FEES/CHARGES				
BANK/CREDIT CARD				
6811 · Bank Service Fees	158.44	204.00	-45.56	-22.3%
6813 · Credit Card Fees	328.79	167.82	160.97	95.9%
6814 · Card Processing Fees	128.48	0.00	128.48	100.0%
Total BANK/CREDIT CARD	615.71	371.82	243.89	65.6%
PROFESSIONAL FEES				
6831 · Accounting Fees	1,750.00	1,750.00	0.00	0.0%
6835 · Legal Fees	0.00	1,200.00	-1,200.00	-100.0%
Total PROFESSIONAL FEES	1,750.00	2,950.00	-1,200.00	-40.7%
Total FEES/CHARGES	2,365.71	3,321.82	-956.11	-28.8%
OTHER EXPENSES				
6900 · Depreciation	13,897.23	13,921.47	-24.24	-0.2%
6910 · Other Expenses	8.00	1,954.07	-1,946.07	-99.6%
Total OTHER EXPENSES	13,905.23	15,875.54	-1,970.31	-12.4%
Total EXPENSE-CORPORATE	36,579.18	39,254.74	-2,675.56	-6.8%
Total Expense	790,899.96	751,655.42	39,244.54	5.2%
Net Ordinary Income	72,833.82	1,133.10	71,700.72	6,327.8%
Other Income/Expense				
Other Income				
INCOME-IN KIND SPONSORSHIPS				
7811 · adidas America	25,473.97	19,625.00	5,848.97	29.8%
7812 · Eurosport	12,485.54	10,864.48	1,621.06	14.9%
7815 · Chevrolet	0.00	6,250.00	-6,250.00	-100.0%
Total INCOME-IN KIND SPONSORSHIPS	37,959.51	36,739.48	1,220.03	3.3%
Total Other Income	37,959.51	36,739.48	1,220.03	3.3%

05/20/07

Kentucky Youth Soccer
Statement of Income and Expenses
September 2005 through August 2006

	Sep '05 - Aug 06	Sep '04 - Aug 05	\$ Change	% Change
Other Expense				
EXPENSE-IN KIND SPONSORSHIP				
8810 · Corporate	12,314.51	8,042.61	4,271.90	53.1%
8820 · Coaching Education	3,650.00	1,750.00	1,900.00	108.6%
8840 · ODP	8,845.00	10,860.00	-2,015.00	-18.6%
8841 · PDP	1,950.00	0.00	1,950.00	100.0%
8852 · Fall Rec Cup	0.00	2,000.00	-2,000.00	-100.0%
8853 · Open Cup	1,050.00	1,155.00	-105.00	-9.1%
8861 · Development	8,500.00	10,632.00	-2,132.00	-20.1%
8862 · Awards	1,650.00	850.00	800.00	94.1%
8870 · State Meetings	0.00	790.00	-790.00	-100.0%
8871 · National Meetings	0.00	659.87	-659.87	-100.0%
Total EXPENSE-IN KIND SPONSORSHIP	<u>37,959.51</u>	<u>36,739.48</u>	<u>1,220.03</u>	<u>3.3%</u>
Total Other Expense	<u>37,959.51</u>	<u>36,739.48</u>	<u>1,220.03</u>	<u>3.3%</u>
Net Other Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>
Net Income	<u><u>72,833.82</u></u>	<u><u>1,133.10</u></u>	<u><u>71,700.72</u></u>	<u><u>6,327.8%</u></u>